

Tips for Buying a New Car

1. Get preapproved at Hermantown Federal Credit Union by [clicking here](#).
2. Know the value of the new car and the car you are trading in before visiting the dealership [click here](#) to calculate the now.
3. If this is the first time you're buying a new car bring someone along that is experienced and trustworthy.
4. If purchasing a used car, have it inspected.
5. Ask to see the MSRP (Dealer's Invoice) and agree to the price of the new vehicle before talking about your trade.
6. If a rebate is offered, apply the rebate to reduce the amount financed and save money.
7. Finance at the credit union and avoid paying any unnecessary fees.